

# Engage!

A Newsletter Exclusively for **Ambassadors**  
by Roth Staffing Companies, L.P.



Photo submitted by:  
Melissa, Branch Manager, Ultimate Staffing

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## Your Career Is Blooming

"May flowers" are blooming all around us – but every gardener knows that it takes an entire year of tender loving care for a plant to produce its spectacular flowers. The same can be said of your career. Instead of waiting for good things to spring up, take action to make your career blossom into something great.

### Ask the Right Questions

One of the most powerful tools to help you "bloom" in your profession is the Ambassador Program™. You have probably been introduced to this program by your Service Manager. If not, schedule some time to get the scoop from your local branch. The Ambassador Program equips you with the basic tools you need to start down the road to excellence. While on an assignment, we give you three very simple, yet powerful questions to ask your supervisor on day one.

The answers to these three questions will reveal what he or she really wants from you. Use this insight to focus on what's most important to your supervisor. You'll have the chance to perform to his or her own unique definition of perfection and, as a result, provide an outstanding outcome.

### Take Ownership

Rather than waiting to be told what to do, take the initiative to directly engage your supervisor in a brief conversation. By asking the three Ambassador questions, you will demonstrate to your supervisor that you have taken ownership of, and interest in, your role.

In turn, you will form a personal connection with your supervisor and feel more inspired to give your very best. Don't be afraid or intimidated; your supervisor will be impressed if you initiate a brief, but meaningful conversation.

### Create Raving Fans

As an Ambassador of our company, you have the unique opportunity to "wow" your supervisor. When you deliver a remarkable experience that is tailored to your supervisor's expectations, you'll not only create a raving fan but you'll open yourself up to new and better opportunities. The more you invest in your own success, the more "in demand" you'll become!

Use these tools to help your career blossom this spring... and all year long. You'll be able to use the Ambassador Program process in every future interview and in every future role. And remember that we're here to help. Contact your Service Manager for the support you need.



## Get your paycheck faster!

If you haven't signed up for Direct Deposit or the Pay Card, now is the time! Rather than picking up your paycheck every week at your branch and then making another trip to deposit or cash it, you can choose one of these convenient options:

- **Direct Deposit:** Your paycheck will be automatically deposited into your bank account.
- **Pay Card:** If you don't have a bank account, you can have your paycheck deposited onto a Pay Card we give you, which works just like a debit card.

Direct Deposit and the Pay Card are absolutely free – why not sign up now and save yourself a lot of time? You're also reducing the use of paper and helping us "Go Green!" Ask your Service Manager for more details.

## Trivia Winner

Congratulations to Liz Cavanaugh, Ambassador of Ultimate Staffing Services with our Tyson's Corner branch for being selected as the April Trivia Contest winner for knowing our Company's Purpose. She will receive a \$50 Gas Card. Download April's *Engage!* from the Career Center:  
[www.ultimatestaffing.com](http://www.ultimatestaffing.com)  
[www.ledgent.com](http://www.ledgent.com)  
[www.adamsmartingroup.com](http://www.adamsmartingroup.com)

## Engaging Hearts and Minds™

We'd love for you to share your engaging photos like the one you see on the top of this newsletter. Please visit [www.ultimatestaffing.com](http://www.ultimatestaffing.com), [www.ledgent.com](http://www.ledgent.com), or [www.adamsmartingroup.com](http://www.adamsmartingroup.com) to learn how.



## Ambassador of the Month

**JAMES GRANT**, Ultimate Staffing  
St. Petersburg, FL

In his current role as a Tier 2 Representative handling various customer service needs for credit union members, James Grant was one of a few people selected among the customer's temporary and regular employees to go through a special training program. He earned an impressive 100% test average and a QA score of 99.29%. In addition, James has had zero tardies and absences. "When we place him on an assignment, we have complete confidence in his abilities," explains Jason Holman, Account Executive for Ultimate Staffing in St. Petersburg. "It's great knowing that James will do a terrific job and impress the customer every time!"

**"James does a terrific job and impresses the customer every time!"**

James has impressed his current customer so much, they hired him twice! James previously worked an assignment for the financial institution in Florida several months ago. When the customer found out James was available again, they jumped on the opportunity.

"James is a great Ambassador of Ultimate Staffing," says Jason. "Our customer remembered what a great job he had done for them and was eager to welcome him back." Having worked with Ultimate Staffing for the last two years, James is now on his fourth assignment and has earned a reputation for his positive attitude, strong work ethic and consistently performing with excellence.

James believes the key to success with any temporary assignment is to take the time to truly understand the reason for and responsibilities of your assignment. He always puts forth an effort to be an asset to the customer. "Besides being excited about new opportunities, my attitude is to ensure that I'm as flexible as possible for the client, and receptive to new ideas and processes," he explains.

"I strive to consistently provide a high-level of professionalism, a helpful and positive attitude daily, and the strong desire to exceed expectations."

James is currently performing a customer service role, but has also done administrative, data entry and other types of work for customers. The St. Petersburg team appreciates his flexibility. Thanks to his flexibility and great attitude, James is a top pick for assignments in the Florida market. "James fits in well to a variety of different types of work environments," Jason says. "We can count on him to create remarkable experiences no matter what the assignment."

Congratulations to James Grant – our Ambassador of the Month for May!

### Trivia Contest

**We are very proud of our Company's Vision! Find our Vision and submit it as your answer for this month's Trivia Teaser contest!**

For an opportunity to win a \$50 gas card, please submit your answer including your name and branch location in an email with the subject line "May Trivia Contest" to: [contest@rothstaffing.com](mailto:contest@rothstaffing.com) by May 22, 2009. One winner\* with the correct answer will be selected in a random drawing held at our corporate office.

\*You must be a currently registered Ambassador with Roth Staffing Companies, L.P. to win.

### Memorial Day Facts

- ▶ Memorial Day was originally known as "Decoration Day" because it was a time set aside to honor those who died in the Civil War by decorating their graves.
- ▶ The holiday was first widely observed on May 30, 1868, to commemorate the sacrifices of Civil War soldiers.
- ▶ In 1966, President Lyndon Johnson declared Waterloo, N.Y. as the official birthplace of Memorial Day. Waterloo had first celebrated the day on May 5, 1866.
- ▶ After World War I, observances also included honoring those who had died in all of America's wars.
- ▶ In 1971, Congress declared Memorial Day a national holiday to be celebrated the last Monday in May.

Source: [history.com](http://history.com)

